| Comparison between the cashflows of : |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 year PWLB annuity loan |  |  |  |  |  |  |  |  |
| 30 year PWLB maturity loan |  |  |  |  |  |  |  |  |
| 30 year PWLB EIP Ioan |  |  |  |  |  |  |  |  |
| 30 year fixed interest rate bond |  |  |  |  |  |  |  |  |
| Principal Amount borrowed (£) | 54,785,911.40 |  |  |  |  |  |  |  |
| a PWLB 30 year fixed rate annuity loan | 4.95\% |  |  |  |  |  |  |  |
| a PWLB 30 year fixed rate maturity loan | 5.09\% |  |  |  |  |  |  |  |
| a PWLB 30 year fixed rate EIP loan | 4.80\% |  |  |  |  |  |  |  |
| a 30 year fixed rate bond | 4.89\% |  |  |  |  |  |  |  |
| Costs associated with a bond issue |  |  |  |  |  |  |  |  |
| Legal fees - one-off | 30,000 |  |  |  |  |  |  |  |
| Adviser fees - one off ( $0.25 \%$ of the amount borrowed) | 1,245,134 |  |  |  |  |  |  |  |
| Broker fees - one off ( $0.25 \%$ of the amount borrowed) | 1,245,134 |  |  |  |  |  |  |  |
| Credit rating - one-off | 30,000 |  |  |  |  |  |  |  |
| Credit rating - annual | 25,000 |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { Bond } \\ & \text { @4.89\% } \\ & £ \end{aligned}$ | $\begin{aligned} & \text { Bond } \\ & \text { @4.89\% } \\ & £ \end{aligned}$ | Maturity Loan @5.09\% £ | Maturity Loan @5.09\% £ | Annuity Loan @4.95\% | $\begin{aligned} & \text { Annuity } \\ & \text { Loan } \\ & \text { @4.95\% } \end{aligned}$ | $\begin{aligned} & \text { EIP } \\ & \text { Loan } \\ & \text { @4.80\% } \end{aligned}$ | $\begin{gathered} \text { EIP } \\ \text { Loan } \\ \text { @4.80\% } \end{gathered}$ |
| Year 1 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,701,842 |  | 2,634,974 |
| Principal repayable | 0 |  |  | 0 |  | 823,014 |  | 1,826,197 |
| Legal fees | 30,000 |  |  | 0 |  | 0 |  | 0 |
| Adviser fees | 1,245,134 |  |  | 0 |  | 0 |  | 0 |
| Broker fees | 1,245,134 |  |  | 19,175 |  | 19,175 |  | 19,175 |
| Credit rating | 30,000 | 5,229,299 | 2,807,778 | 0 | 3,544,031 |  | 4,480,346 | 0 |
| Year 2 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,660,599 |  | 2,546,403 |
| Principal repayable | 0 |  |  | 0 |  | 864,257 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 4,372,600 | 0 |
| Year 3 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,617,288 |  | 2,457,833 |
| Principal repayable | 0 |  |  | 0 |  | 907,568 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 4,284,030 | 0 |


| Year 4 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,571,808 |  | 2,369,263 |
| Principal repayable | 0 |  |  | 0 |  | 953,048 |  | 1,826,197 |
| Creeit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 4,195,460 | 0 |
| Year 5 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,524,048 |  | 2,280,692 |
| Principal repayable | 0 |  |  | 0 |  | 1,000,808 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 4,106,889 | 0 |
| Year 6 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,473,895 |  | 2,192,121 |
| Principal repayable | 0 |  |  | 0 |  | 1,050,961 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 4,018,318 | 0 |
| Year 7 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,421,229 |  | 2,103,551 |
| Principal repayable | 0 |  |  | 0 |  | 1,103,627 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,929,748 | 0 |
| Year 8 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,365,924 |  | 2,014,980 |
| Principal repayable | 0 |  |  | 0 |  | 1,158,932 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,841,177 | 0 |
| Year 9 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,307,846 |  | 1,926,409 |
| Principal repayable | 0 |  |  | 0 |  | 1,217,010 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,752,606 | 0 |
| Year 10 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,246,859 |  | 1,837,839 |
| Principal repayable | 0 |  |  | 0 |  | 1,277,997 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,664,036 | 0 |
| Year 11 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,182,815 |  | 1,749,269 |
| Principal repayable | 0 |  |  | 0 |  | 1,342,041 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,575,466 | 0 |
| Year 12 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,115,563 |  | 1,660,698 |
| Principal repayable | 0 |  |  | 0 |  | 1,409,293 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,486,895 | 0 |
| Year 13 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 2,044,938 |  | 1,572,127 |
| Principal repayable | 0 |  |  | 0 |  | 1,479,918 |  | 1,826,197 |


| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,398,324 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year 14 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,970,777 |  | 1,483,557 |
| Principal repayable | 0 |  |  | 0 |  | 1,554,079 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,309,754 | 0 |
| Year 15 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,892,897 |  | 1,394,986 |
| Principal repayable | 0 |  |  | 0 |  | 1,631,959 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,221,183 | 0 |
| Year 16 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,811,116 |  | 1,306,416 |
| Principal repayable | 0 |  |  | 0 |  | 1,713,740 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,132,613 | 0 |
| Year 17 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,725,236 |  | 1,217,845 |
| Principal repayable | 0 |  |  | 0 |  | 1,799,620 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 3,044,042 | 0 |
| Year 18 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,635,052 |  | 1,129,275 |
| Principal repayable | 0 |  |  | 0 |  | 1,889,804 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,955,472 | 0 |
| Year 19 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,540,350 |  | 1,040,704 |
| Principal repayable | 0 |  |  | 0 |  | 1,984,506 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,866,901 | 0 |
| Year 20 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,440,901 |  | 952,133 |
| Principal repayable | 0 |  |  | 0 |  | 2,083,955 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,778,330 | 0 |
| Year 21 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,336,468 |  | 863,563 |
| Principal repayable | 0 |  |  | 0 |  | 2,188,388 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,689,760 | 0 |
| Year 22 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,226,803 |  | 774,993 |
| Principal repayable | 0 |  |  | 0 |  | 2,298,053 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,601,190 | 0 |


| Year 23 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 1,111,641 |  | 686,422 |
| Principal repayable | 0 |  |  | 0 |  | 2,413,215 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,512,619 | 0 |
| Year 24 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 990,709 |  | 597,851 |
| Principal repayable | 0 |  |  | 0 |  | 2,534,147 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,424,048 | 0 |
| Year 25 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 863,717 |  | 509,281 |
| Principal repayable | 0 |  |  | 0 |  | 2,661,139 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,335,478 | 0 |
|  |  |  |  | -1,826,197 |  | 3,524,856 |  | 0 |
| Year 26 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 730,360 |  | 420,710 |
| Principal repayable | 0 |  |  | 0 |  | 2,794,496 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,246,907 | 0 |
| Year 27 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 590,321 |  | 332,139 |
| Principal repayable | 0 |  |  | 0 |  | 2,934,535 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,158,336 | 0 |
| Year 28 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 208,745 |  | 243,569 |
| Principal repayable | 0 |  |  | 0 |  | 3,316,111 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 2,069,766 | 0 |
| Year 29 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 288,837 |  | 154,999 |
| Principal repayable | 0 |  |  | 0 |  | 3,236,019 |  | 1,826,197 |
| Credit rating | 25,000 | 2,704,031 | 2,788,603 | 0 | 3,524,856 | 0 | 1,981,196 | 0 |
| Year 30 |  |  |  |  |  |  |  |  |
| Interest payable | 2,679,031 |  |  | 2,788,603 |  | 126,672 |  | 66,428 |
| Principal repayable | 54,785,911 |  |  | 54,785,911 |  | 3,398,184 |  | 1,826,197 |
| Credit rating | 25,000 | 57,489,942 | 57,574,514 | 0 | 3,524,856 | 0 | 1,892,625 | 0 |
| TOTAL |  | 138,432,109 | 138,463,176 |  | 105,764,860 |  | 95,326,116 |  |
|  |  | BOND | MATURITY |  | ANNUITY |  | EIP |  |
| Check |  | 138,432,111 | 138,443,998 |  | 105,745,685 |  | 95,306,941 |  |
| NPV of repayments at $6.5 \%$ |  | 45,965,075 | 44,716,334 |  | 46,047,959 |  | 46,661,220 |  |

at $6 \%$

49,141,641

48,537,140 51,247,537

